

**Agency of the Republic of Kazakhstan  
for Regulation and Development of Financial market**

**CURRENT STATE OF THE  
INSURANCE SECTOR OF THE  
REPUBLIC OF KAZAKHSTAN**

**AS OF 1 NOVEMBER 2023**

ALMATY 2023

# **CURRENT STATE OF THE INSURANCE SECTOR OF THE REPUBLIC OF KAZAKHSTAN AS OF 1 NOVEMBER 2023**

## **THE PURPOSE OF REVIEW**

This review is intended to show the dynamics of the insurance sector of the Republic of Kazakhstan and the impact on the economic situation in the country.

## **DESCRIPTION**

The review is presented in the form of tables and figures, as well as explanatory notes, reflecting major changes in indicators of the insurance sector.

- Description of assets structure;
- Description of liabilities structure;
- Description of insurance premiums structure;
- Description of insurance payments structure;
- Description of reinsurance activity;
- Description of compliance with prudential standards by the insurance sector of Kazakhstan;
- Efficiency of the insurance sector of Kazakhstan.

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## **Key indicators of the insurance sector of Kazakhstan on 1 November 2023**

**The insurance sector** is represented by 25 insurance organizations, 9 of them are life insurance organizations.

### **Assets**

As of 1 November 2023, the **assets** of Kazakhstan insurance organizations amounted to 2 446 577 mln. KZT and has increased 18,4% since the beginning of 2023 (as of the beginning of 2023 – 2 066 614 mln. KZT).

The major asset category in the total assets consists of the **securities** (72,2 % of total assets) which has amounted to 1 767 320 mln. KZT and has increased by 15,4% since the beginning of 2023 (as of the beginning of 2023 – 1 531 697 mln. KZT).

**Deposits of the insurance organizations in banks** has amounted to 78 821 mln. KZT sharing the 3,2% of the total assets and has increased since the beginning of 2023 by 5,0% (as of the beginning of 2023 – 75 047 mln. KZT or 3,6% of the total assets).

**Reinsurance assets** has amounted to 79 005 mln. KZT sharing the 3,2% of the total assets and has increased by 19,9% since the beginning of 2023 (as of the beginning of 2023 – 65 900 mln. KZT or 3,2% of the total assets).

### **Liabilities and reserves**

As of 1 November 2023, the **liabilities** of the insurance organizations amounted to 1 537 669 mln. KZT and has increased by 19,1% since the beginning of 2023 (as of the beginning of 2023 – 1 291 418 mln. KZT).

The largest part in the structure of the liabilities (82,5% of the total liabilities) are the **insurance reserves**<sup>1</sup> which have amounted to 1 268 107 mln. KZT and have increased by 15,7% since the beginning of 2023 (as of the beginning of 2023 – 1 098 827 mln. KZT).

### **Insurance premiums\***

As of 1 November 2023, the total volume of the **insurance premiums** amounted to 794 578 mln. KZT which is 23,7% more than the total premiums over the same period of the previous year. Total volume of the insurance premiums taken under direct insurance contracts has amounted to 716 989 mln. KZT.

The main share of the insurance premiums has been collected from the voluntary property insurance (358 091 mln. KZT or 45,1% of the total insurance premiums).

The insurance premiums collected from the compulsory insurance has amounted to 159 531 mln. KZT or 20,1% of the total insurance premiums, voluntary personal insurance – 276 956 mln. KZT or 34,9% of total insurance premiums.

As of 1 November 2023, the total insurance premiums collected in «life insurance» sector has amounted to 286 640 mln. KZT and indicated to an increase of 21,1% in comparison with the same period of the previous year. The share of insurance premiums collected by the «life insurance» sector in total insurance premiums at the reporting date has amounted 36,1% compared to 36,9% as of 1 November 2022.

As of 1 November 2023, the total insurance premiums collected in «non-life insurance» sector has amounted to 507 938 mln. KZT and indicated to an increase of 25,2% in comparison with the same period of the previous year.

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<sup>1</sup> in accordance with regulatory reporting

\* The sum is shown excluding insurance premiums received under reinsurance agreements from residents and excluding expenses related to terminated agreements

## **Reinsurance**

The total insurance premiums passed for reinsurance<sup>2</sup> has amounted to 119 544 mln. KZT, which takes 15,0% of the total insurance premiums. Herewith, 74,8% of the total insurance premiums were passed to non-residents for reinsurance.

The total insurance premiums received for reinsurance<sup>3</sup> has amounted to 99 531 mln. KZT including premiums from non-residents which has amounted to 76 684 mln. KZT.

Recovery on risks ceded under agreements of reinsurance has amounted to 16 267 mln. KZT or 7,6% of the total insurance payments.

## **Insurance payments**

Total **insurance payments** (excluding the reinsurance payments) made on the 1 November of 2023 has amounted to 214 848 mln. KZT and has increased by 43,8% in comparison with the same period of the previous year.

From the total amount of the insurance payments made on the 1 November of 2023 the share is occupied by insurance payments for voluntary property insurance – 40,0%, on voluntary personal insurance – 30,2% and on compulsory insurance – 29,8%.

## **Capital adequacy**

**Regulatory capital** has amounted to 651 736 mln. KZT and has increased by 20,6% since the beginning of 2023 (as of the beginning of 2023 – 540 221 mln. KZT).

**Solvency margin** equaled to 5,01 (as of the beginning of 2023 – 5,19).

**Highly liquid assets** have amounted to 2 062 551 mln. KZT or 84,3% of the total assets and have increased by 19,7% since the beginning of 2023 (as of the beginning of 2023 – 1 722 539 mln. KZT).

## **Profitability of the insurance sector**

Net income of the insurance sector on the 1 November of 2023 has amounted to 196 289 mln. KZT, which is 67,3% more than it was at the same period of the previous year.

Net income for the last 12 months to average total assets (ROA) is 9,7%.

Net income for the last 12 months to average total equity (ROE) is 25,7%.

## **Macroeconomic indicators**

The share of the total assets of insurance sector to GDP is 2,2%;

The share of the insurance premiums to GDP – 0,83%;

The insurance premium per capita ratio – 46 289 KZT.

## **Concentration of the insurance sector**

The share of the 10 largest insurance companies in total assets amounted to 81,1%;

The share of the 10 largest insurance companies in total equity capital – 81,3%;

The share of the 10 largest insurance companies in total insurance premiums – 69,9%;

The share of the 10 largest insurance companies in total insurance payments – 71,3%.

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<sup>2</sup>the amount is indicated after deduction of the income related to the termination of insurance contracts transferred for reinsurance

<sup>3</sup> the amount is indicated after deduction of the expenses related to the termination of insurance contracts received for reinsurance

## I. STRUCTURE OF THE INSURANCE SECTOR OF THE REPUBLIC OF KAZAKHSTAN

**Table 1.** Structure of the insurance sector of Kazakhstan

| Structure of the insurance sector   | 01.11.2022 | 01.11.2023 |
|---|------------|------------|
| Number of insurance organizations   | 27         | 25         |
| <i>including in life insurance</i>  | 9          | 9          |
| Number of insurance brokers   | 9          | 10         |
| Number of actuaries   | 57         | 58         |
| Number of insurance/reinsurance organizations participants of Insurance Indemnity Guarantee Fund. JSC | 26         | 24         |

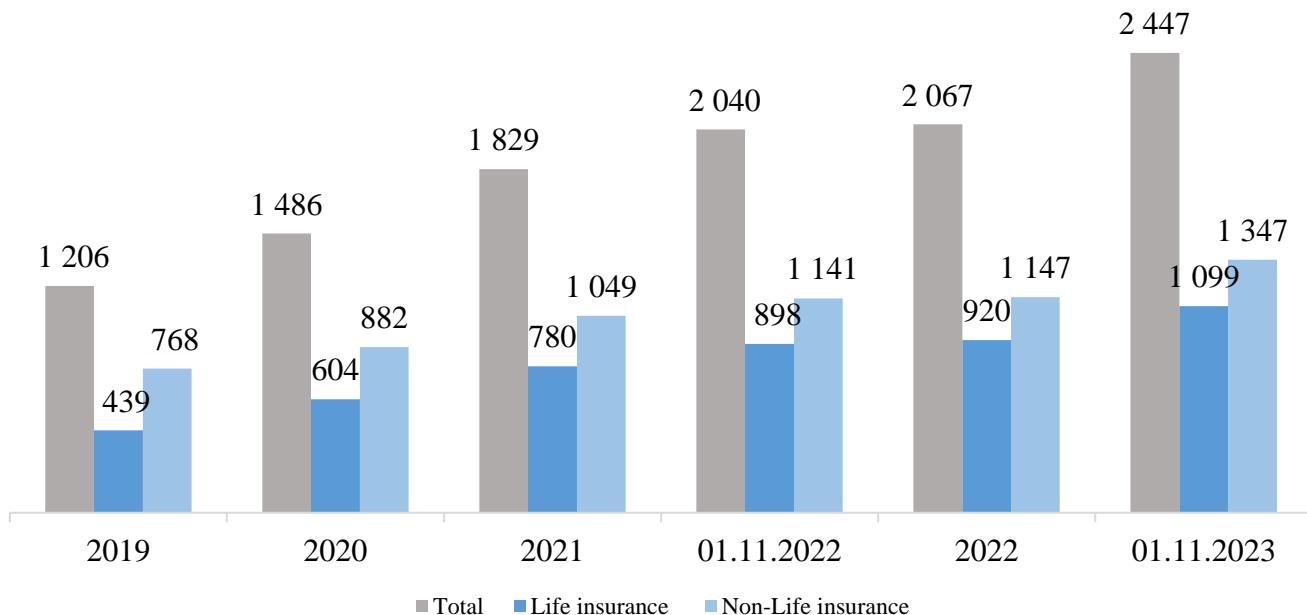
## II. ASSETS OF THE INSURANCE SECTOR OF THE REPUBLIC OF KAZAKHSTAN

**Table 2.** Structure of total assets of the insurance sector of Kazakhstan

| Indicator name   | 01.01.2023       |             | 01.11.2023       |             | changes, %  |
|--|------------------|-------------|------------------|-------------|-------------|
|  | million KZT      | % of total  | million KZT      | % of total  |             |
| <b>Cash money</b>  | <b>33 287</b>    | <b>1,6</b>  | <b>31 497</b>    | <b>1,3</b>  | <b>-5,4</b> |
| “Life insurance” sector  | 8 549            | 0,4         | 8 168            | 0,3         | -4,5        |
| “Non-life insurance” sector  | 24 738           | 1,2         | 23 329           | 1,0         | -5,7        |
| <b>Deposits in banks</b>   | <b>75 047</b>    | <b>3,6</b>  | <b>78 821</b>    | <b>3,2</b>  | <b>5,0</b>  |
| “Life insurance” sector  | 25 504           | 1,2         | 33 030           | 1,4         | 29,5        |
| “Non-life insurance” sector  | 49 544           | 2,4         | 45 791           | 1,9         | -7,6        |
| <b>Securities</b>  | <b>1 531 697</b> | <b>74,1</b> | <b>1 767 320</b> | <b>72,2</b> | <b>15,4</b> |
| “Life insurance” sector  | 765 062          | 37,0        | 909 484          | 37,2        | 18,9        |
| “Non-life insurance” sector  | 766 635          | 37,1        | 857 836          | 35,1        | 11,9        |
| <b>Reverse REPO transactions</b>   | <b>123 633</b>   | <b>6,0</b>  | <b>216 354</b>   | <b>8,8</b>  | <b>75,0</b> |
| “Life insurance” sector  | 42 084           | 2,0         | 68 438           | 2,8         | 62,6        |
| “Non-life insurance” sector  | 81 549           | 3,9         | 147 916          | 6,0         | 81,4        |
| <b>Insurance premiums to be received from insurants and intermediaries</b> | <b>72 938</b>    | <b>3,5</b>  | <b>85 852</b>    | <b>3,5</b>  | <b>17,7</b> |
| “Life insurance” sector  | 13 551           | 0,7         | 16 733           | 0,7         | 23,5        |
| “Non-life insurance” sector  | 59 386           | 2,9         | 69 119           | 2,8         | 16,4        |
| <b>Fixed capital</b>   | <b>17 084</b>    | <b>0,8</b>  | <b>17 337</b>    | <b>0,7</b>  | <b>1,5</b>  |
| “Life insurance” sector  | 2 475            | 0,1         | 3 469            | 0,1         | 40,2        |

|                                    |                  |              |                  |              |              |
|------------------------------------|------------------|--------------|------------------|--------------|--------------|
| <i>"Non-life insurance"</i> sector | 14 609           | 0,7          | 13 868           | 0,6          | -5,1         |
| <b>Reinsurance assets</b>          | <b>65 900</b>    | <b>3,2</b>   | <b>79 005</b>    | <b>3,2</b>   | <b>19,9</b>  |
| <i>"Life insurance"</i> sector     | 10 817           | 0,5          | 11 210           | 0,5          | 3,6          |
| <i>"Non-life insurance"</i> sector | 55 083           | 2,7          | 67 794           | 2,8          | 23,1         |
| <b>Other receivables</b>           | <b>21 114</b>    | <b>1,0</b>   | <b>15 865</b>    | <b>0,6</b>   | <b>-24,9</b> |
| <i>"Life insurance"</i> sector     | 7 198            | 0,3          | 3 390            | 0,1          | -52,9        |
| <i>"Non-life insurance"</i> sector | 13 917           | 0,7          | 12 475           | 0,5          | -10,4        |
| <b>Other assets</b>                | <b>125 914</b>   | <b>6,1</b>   | <b>154 527</b>   | <b>6,3</b>   | <b>22,7</b>  |
| <i>"Life insurance"</i> sector     | 44 305           | 2,1          | 45 514           | 1,9          | 2,7          |
| <i>"Non-life insurance"</i> sector | 81 608           | 3,9          | 109 013          | 4,5          | 33,6         |
| <b>Total assets</b>                | <b>2 066 614</b> | <b>100,0</b> | <b>2 446 577</b> | <b>100,0</b> | <b>18,4</b>  |
| <i>"Life insurance"</i> sector     | 919 544          | 44,5         | 1 099 437        | 44,9         | 19,6         |
| <i>"Non-life insurance"</i> sector | 1 147 070        | 55,5         | 1 347 140        | 55,1         | 17,4         |

**Figure 1.** Dynamics of assets, including "life insurance" and "non-life insurance" sectors (Bln Tenge)



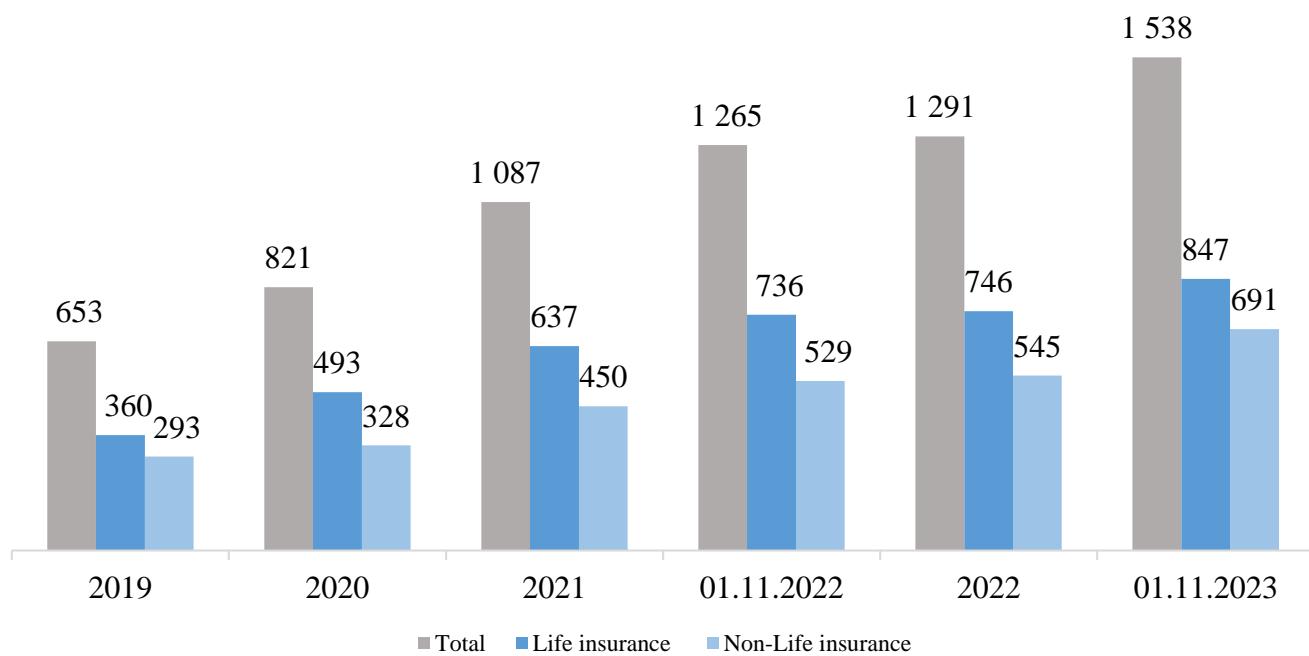
### III. LIABILITIES OF THE INSURANCE SECTOR OF THE REPUBLIC OF KAZAKHSTAN

**Table 3.** Structure of total liabilities of the insurance sector of Kazakhstan

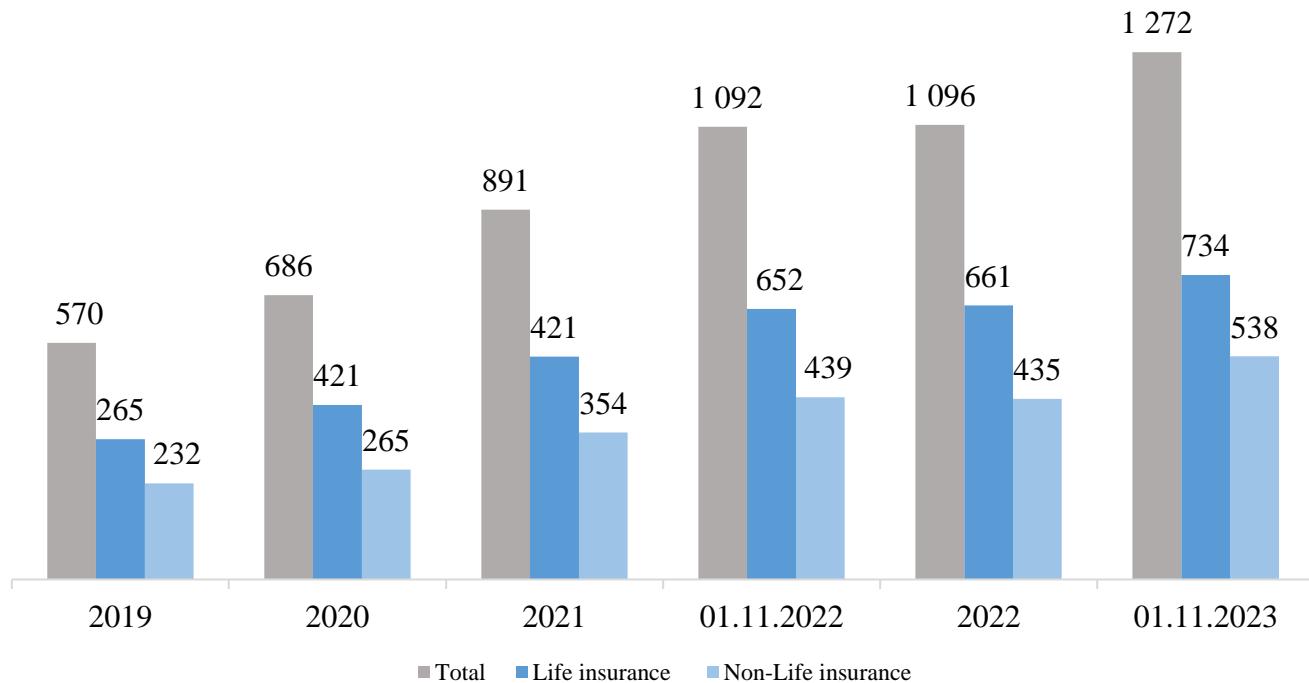
| Indicator name   | 01.01.2023     |               | 01.11.2023     |               | changes,<br>% |
|--|----------------|---------------|----------------|---------------|---------------|
|  | million<br>KZT | % of<br>total | million<br>KZT | % of<br>total |               |
| <b>Insurance reserves, including</b>                                     |                |               |                |               |               |
| “Life insurance” sector  | <b>660 778</b> | <b>51,2</b>   | <b>730 221</b> | <b>47,5</b>   | <b>10,5</b>   |
| <i>Unearned premium reserve</i>  | 52 150         | 4,0           | 60 949         | 4,0           | 16,9          |
| <i>Reserve of not occurred losses on life insurance contracts</i>        | 172 083        | 13,3          | 193 653        | 12,6          | 12,5          |
| <i>Reserve of not occurred losses on annuity contracts</i>               | 354 529        | 27,5          | 367 142        | 23,9          | 3,6           |
| <i>Incurred but not reported losses reserve</i>                          | 69 254         | 5,4           | 91 667         | 6,0           | 32,4          |
| <i>Declared but not settled losses reserve</i>                           | 12 762         | 1,0           | 16 809         | 1,1           | 31,7          |
| <b>“Non-life insurance” sector</b>                                       | <b>435 170</b> | <b>33,7</b>   | <b>537 886</b> | <b>35,0</b>   | <b>23,6</b>   |
| <i>Unearned premium reserve</i>  | 239 225        | 18,5          | 310 909        | 20,2          | 30,0          |
| <i>Incurred but not reported losses reserve</i>                          | 62 037         | 4,8           | 67 318         | 4,4           | 8,5           |
| <i>Declared but not settled losses reserve</i>                           | 133 908        | 10,4          | 159 660        | 10,4          | 19,2          |
| <b>Loans raised</b>  | <b>0</b>       | <b>0,0</b>    | <b>0</b>       | <b>0,0</b>    |               |
| “Life insurance” sector  | 0              | 0,0           | 0              | 0,0           |               |
| “Non-life insurance” sector  | 0              | 0,0           | 0              | 0,0           |               |
| <b>Settlements with reinsurance companies</b>                            | <b>25 754</b>  | <b>2,0</b>    | <b>22 874</b>  | <b>1,5</b>    | <b>-11,2</b>  |
| “Life insurance” sector  | 2 248          | 0,2           | 1 341          | 0,1           | -40,3         |
| “Non-life insurance” sector  | 23 506         | 1,8           | 21 532         | 1,4           | -8,4          |
| <b>Settlements with intermediaries of insurance/reinsurance activity</b> | <b>7 844</b>   | <b>0,6</b>    | <b>9 994</b>   | <b>0,6</b>    | <b>27,4</b>   |
| “Life insurance” sector  | 2 729          | 0,2           | 4 821          | 0,3           | 76,7          |
| “Non-life insurance” sector  | 5 116          | 0,4           | 5 173          | 0,3           | 1,1           |
| <b>Accounts payable under insurance/reinsurance contracts</b>            | <b>5 006</b>   | <b>0,4</b>    | <b>7 493</b>   | <b>0,5</b>    | <b>49,7</b>   |
| “Life insurance” sector  | 2 161          | 0,2           | 4 381          | 0,3           | 102,7         |
| “Non-life insurance” sector  | 2 845          | 0,2           | 3 111          | 0,2           | 9,4           |
| <b>Other payables</b>  | <b>13 527</b>  | <b>1,0</b>    | <b>14 907</b>  | <b>1,0</b>    | <b>10,2</b>   |
| “Life insurance” sector  | 4 032          | 0,3           | 3 563          | 0,2           | -11,6         |
| “Non-life insurance” sector  | 9 495          | 0,7           | 11 344         | 0,7           | 19,5          |
| <b>Other liabilities</b>   | <b>143 339</b> | <b>11,1</b>   | <b>214 295</b> | <b>13,9</b>   | <b>49,5</b>   |

|                             |                  |              |                  |              |             |
|-----------------------------|------------------|--------------|------------------|--------------|-------------|
| "Life insurance" sector     | 73 980           | 5,7          | 102 625          | 6,7          | 38,7        |
| "Non-life insurance" sector | 69 359           | 5,4          | 111 670          | 7,3          | 61,0        |
| <b>Total liabilities</b>    | <b>1 291 418</b> | <b>100,0</b> | <b>1 537 669</b> | <b>100,0</b> | <b>19,1</b> |
| "Life insurance" sector     | 745 928          | 57,8         | 846 953          | 55,1         | 13,5        |
| "Non-life insurance" sector | 545 490          | 42,2         | 690 717          | 44,9         | 26,6        |

**Figure 2.** Dynamics of liabilities, including "life insurance" and "non-life insurance" sectors (Bln Tenge)



**Figure 3.** Dynamics of insurance reserves, including "life insurance" and "non-life insurance" sectors (Bln Tenge)

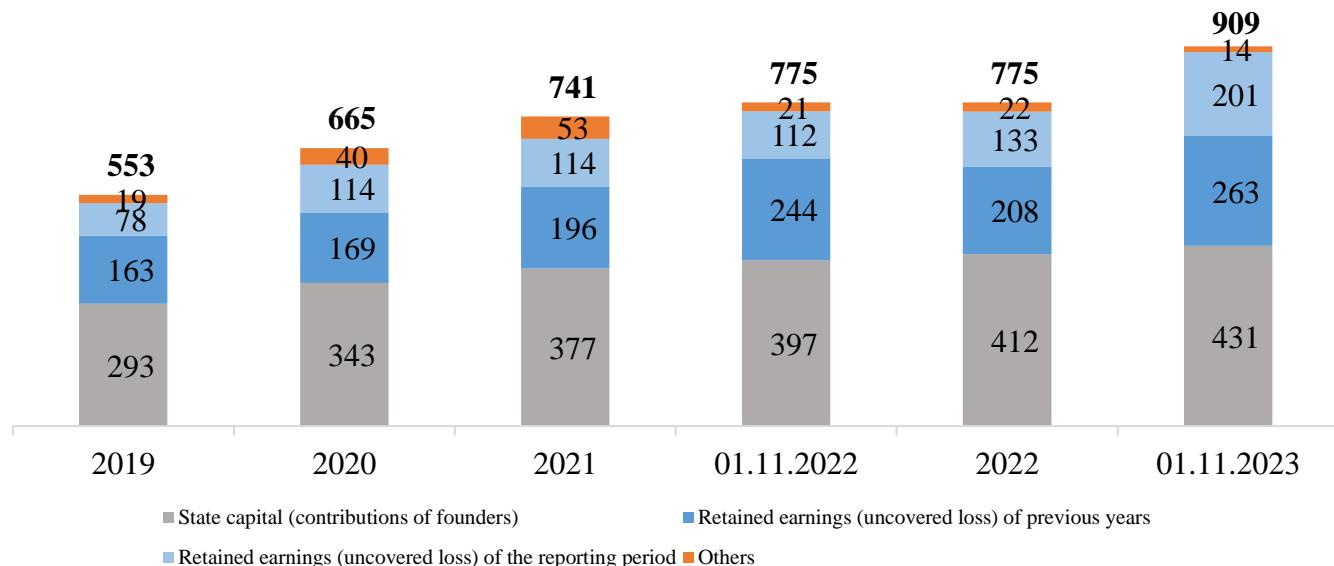


#### IV. EQUITY OF THE INSURANCE SECTOR OF THE REPUBLIC OF KAZAKHSTAN

**Table 4.** Structure of equity of the insurance sector

| Indicator name  | 01.01.2023     |               | 01.11.2023     |               | changes, %   |
|---|----------------|---------------|----------------|---------------|--------------|
|   | million<br>KZT | % of<br>total | million<br>KZT | % of<br>total |              |
| <b>Authorized capital (contributions of founders), including:</b>             | <b>411 535</b> | <b>53,1</b>   | <b>431 410</b> | <b>47,5</b>   | <b>4,8</b>   |
| “Life insurance” sector   | 58 215         | 7,5           | 57 488         | 6,3           | -1,2         |
| “Non-life insurance” sector   | 353 320        | 45,6          | 373 922        | 41,1          | 5,8          |
| <b>Retained earnings (uncovered loss) of the reporting period, including:</b> | <b>132 539</b> | <b>17,1</b>   | <b>201 096</b> | <b>22,1</b>   | <b>51,7</b>  |
| “Life insurance” sector   | 59 013         | 7,6           | 98 684         | 10,9          | 67,2         |
| “Non-life insurance” sector   | 73 526         | 9,5           | 102 413        | 11,3          | 39,3         |
| <b>Retained earnings (uncovered loss) of previous years, including:</b>       | <b>208 290</b> | <b>26,9</b>   | <b>262 895</b> | <b>28,9</b>   | <b>26,2</b>  |
| “Life insurance” sector   | 56 080         | 7,2           | 93 531         | 10,3          | 66,8         |
| “Non-life insurance” sector   | 152 210        | 19,6          | 169 364        | 18,6          | 11,3         |
| <b>Others, including:</b>   | <b>22 832</b>  | <b>2,9</b>    | <b>13 506</b>  | <b>1,5</b>    | <b>-40,8</b> |
| “Life insurance” sector   | 309            | 0,0           | 2 782          | 0,3           | 801,0        |
| “Non-life insurance” sector   | 22 524         | 2,9           | 10 725         | 1,2           | -52,4        |
| <b>Total, including:</b>  | <b>775 196</b> | <b>100,0</b>  | <b>908 908</b> | <b>100,0</b>  | <b>17,2</b>  |
| “Life insurance” sector   | 173 617        | 22,4          | 252 484        | 27,8          | 45,4         |
| “Non-life insurance” sector   | 601 580        | 77,6          | 656 424        | 72,2          | 9,1          |

**Figure 4.** Dynamics of equity of the insurance sector (Bln Tenge)



## V. INSURANCE PREMIUMS

**Table 5.** Receipt of insurance premiums

| Insurance premiums*                             | 01.11.2022     |               | 01.11.2023     |               | Change<br>s, % |
|---|----------------|---------------|----------------|---------------|----------------|
|   | million<br>KZT | % of<br>total | million<br>KZT | % of<br>total |                |
| <b>Total, including:</b>                        | <b>642 329</b> | <b>100,0</b>  | <b>794 578</b> | <b>100,0</b>  | <b>23,7</b>    |
| <b>Compulsory insurance, including:</b>         | <b>140 000</b> | <b>21,8</b>   | <b>159 531</b> | <b>20,1</b>   | <b>14,0</b>    |
| Compulsory motor third-party liability          | 77 501         | 12,1          | 81 421         | 10,2          | 5,1            |
| Compulsory employers' liability                 | 52 256         | 8,1           | 65 692         | 8,3           | 25,7           |
| Compulsory third-party liability for carriers   | 2 019          | 0,3           | 2 373          | 0,3           | 17,6           |
| Other compulsory                                | 8 223          | 1,3           | 10 043         | 1,3           | 22,1           |
| <b>Voluntary personal insurance, including:</b> | <b>234 177</b> | <b>36,5</b>   | <b>276 956</b> | <b>34,9</b>   | <b>18,3</b>    |
| Sickness insurance                              | 42 502         | 6,6           | 49 733         | 6,3           | 17,0           |
| Annuity insurance                               | 28 707         | 4,5           | 21 080         | 2,7           | -26,6          |
| Life insurance                                  | 135 249        | 21,1          | 157 590        | 19,8          | 16,5           |
| Accident insurance                              | 27 718         | 4,3           | 48 346         | 6,1           | 74,4           |
| <b>Voluntary property insurance, including:</b> | <b>268 152</b> | <b>41,7</b>   | <b>358 091</b> | <b>45,1</b>   | <b>33,5</b>    |
| Property insurance                              | 137 912        | 21,5          | 160 621        | 20,2          | 16,5           |
| Third-party liability                           | 38 383         | 6,0           | 42 408         | 5,3           | 10,5           |
| Insurance against other financial losses        | 13 222         | 2,1           | 11 145         | 1,4           | -15,7          |
| Motor car insurance                             | 37 898         | 5,9           | 78 170         | 9,8           | 106,3          |
| Cargo insurance                                 | 14 428         | 2,2           | 24 832         | 3,1           | 72,1           |
| Other voluntary property                        | 26 310         | 4,1           | 40 915         | 5,1           | 55,5           |

**Table 5-1.** Receipt of insurance premiums in “life insurance” sector

| Insurance premiums*                             | 01.11.2022     |               | 01.11.2023     |               | Change<br>s, % |
|---|----------------|---------------|----------------|---------------|----------------|
|   | million<br>KZT | % of<br>total | million<br>KZT | % of<br>total |                |
| <b>Total, including:</b>                        | <b>236 783</b> | <b>36,9</b>   | <b>286 640</b> | <b>36,1</b>   | <b>21,1</b>    |
| <b>Compulsory insurance, including:</b>         | <b>52 256</b>  | <b>8,1</b>    | <b>67 104</b>  | <b>8,4</b>    | <b>28,4</b>    |
| Compulsory employers' liability                 | 52 256         | 8,1           | 65 692         | 8,3           | 25,7           |
| <b>Voluntary personal insurance, including:</b> | <b>184 527</b> | <b>28,7</b>   | <b>219 537</b> | <b>27,6</b>   | <b>19,0</b>    |
| Sickness insurance                              | 3 085          | 0,5           | 3 069          | 0,4           | -0,5           |

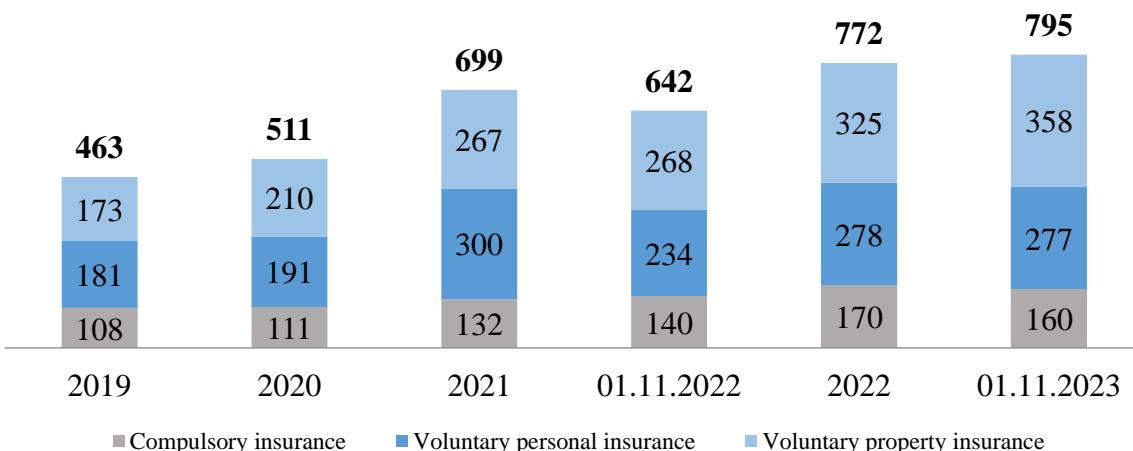
|                    |         |      |         |      |       |
|--------------------|---------|------|---------|------|-------|
| Annuity insurance  | 28 707  | 4,5  | 21 080  | 2,7  | -26,6 |
| Life insurance     | 135 249 | 21,1 | 157 590 | 19,8 | 16,5  |
| Accident insurance | 17 485  | 2,7  | 37 591  | 4,7  | 115,0 |

**Table 5-2.** Receipt of insurance premiums in “non-life insurance” sector

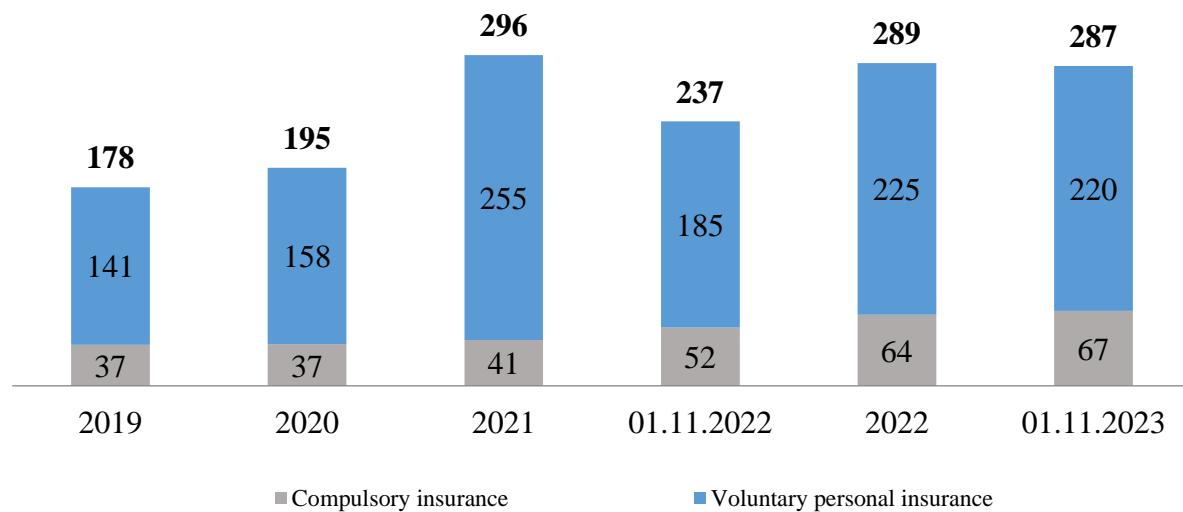
| Insurance premiums*                             | 01.11.2022     |               | 01.11.2023     |               | Change<br>s, % |
|---|----------------|---------------|----------------|---------------|----------------|
|   | million<br>KZT | % of<br>total | million<br>KZT | % of<br>total |                |
| <b>Total, including:</b>                        | <b>405 546</b> | <b>63,1</b>   | <b>507 938</b> | <b>63,9</b>   | <b>25,2</b>    |
| <b>Compulsory insurance, including:</b>         | <b>87 743</b>  | <b>13,7</b>   | <b>92 427</b>  | <b>11,6</b>   | <b>5,3</b>     |
| Compulsory motor third-party liability          | 77 501         | 12,1          | 81 421         | 10,2          | 5,1            |
| Compulsory third-party liability for carriers   | 2 019          | 0,3           | 2 373          | 0,3           | 17,6           |
| Other compulsory                                | 8 223          | 1,3           | 8 632          | 1,1           | 5,0            |
| <b>Voluntary personal insurance, including:</b> | <b>49 650</b>  | <b>7,7</b>    | <b>57 419</b>  | <b>7,2</b>    | <b>15,6</b>    |
| Sickness insurance                              | 39 417         | 6,1           | 46 664         | 5,9           | 18,4           |
| Accident insurance                              | 10 233         | 1,6           | 10 755         | 1,4           | 5,1            |
| <b>Voluntary property insurance, including:</b> | <b>268 152</b> | <b>41,7</b>   | <b>358 091</b> | <b>45,1</b>   | <b>33,5</b>    |
| Property insurance                              | 137 912        | 21,5          | 160 621        | 20,2          | 16,5           |
| Third-party liability                           | 38 383         | 6,0           | 42 408         | 5,3           | 10,5           |
| Insurance against other financial losses        | 13 222         | 2,1           | 11 145         | 1,4           | -15,7          |
| Motor car insurance                             | 37 898         | 5,9           | 78 170         | 9,8           | 106,3          |
| Cargo insurance                                 | 14 428         | 2,2           | 24 832         | 3,1           | 72,1           |
| Other voluntary property                        | 26 310         | 4,1           | 40 915         | 5,1           | 55,5           |

\* The sum is shown excluding insurance premiums received under reinsurance agreements from residents and excluding expenses related to terminated agreements

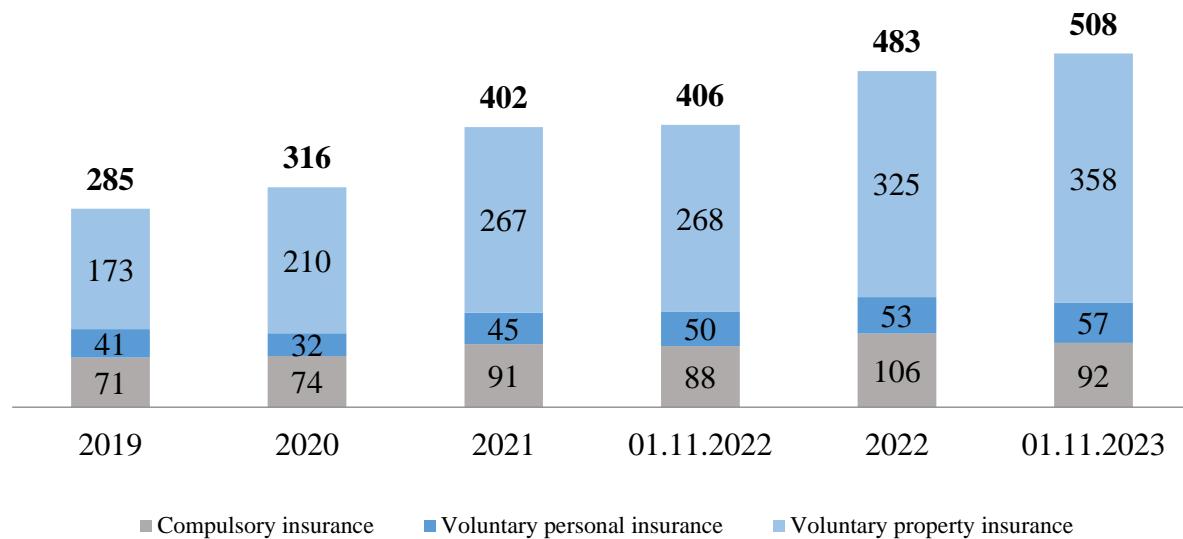
**Figure 5.** Dynamics of insurance premiums (Bln Tenge)



**Figure 5-1.** Dynamics of insurance premiums in “life insurance” sector (Bln Tenge)



**Figure 5-2.** Dynamics of insurance premiums in “non-life insurance” sector (Bln Tenge)



## VI. REINSURANCE

**Table 6.** Structure of insurance premiums passed for reinsurance and recovery from reinsurer

| Reinsurance structure  | 01.11.2022     |              | 01.11.2023     |              | Changes, %  |
|--|----------------|--------------|----------------|--------------|-------------|
|  | million KZT    | % of total   | million KZT    | % of total   |             |
| <b>Total premiums passed for reinsurance, including</b>                      | <b>104 690</b> | <b>100,0</b> | <b>119 544</b> | <b>100,0</b> | <b>14,2</b> |
| to non-residents   | 86 352         | 82,5         | 89 369         | 74,8         | 3,5         |
| to residents   | 18 338         | 17,5         | 30 175         | 25,2         | 64,5        |
| <b>Recovery on risks received under agreements of reinsurance, including</b> | <b>10 475</b>  | <b>100,0</b> | <b>16 267</b>  | <b>100,0</b> | <b>55,3</b> |

|   |               |      |               |      |             |
|---|---------------|------|---------------|------|-------------|
| from non-residents  | 9 634         | 92,0 | 14 971        | 92,0 | 55,4        |
| from residents  | 841           | 8,0  | 1 296         | 8,0  | 54,1        |
| <b>Total received premiums for reinsurance from non-residents</b> | <b>61 522</b> |      | <b>76 415</b> |      | <b>24,2</b> |

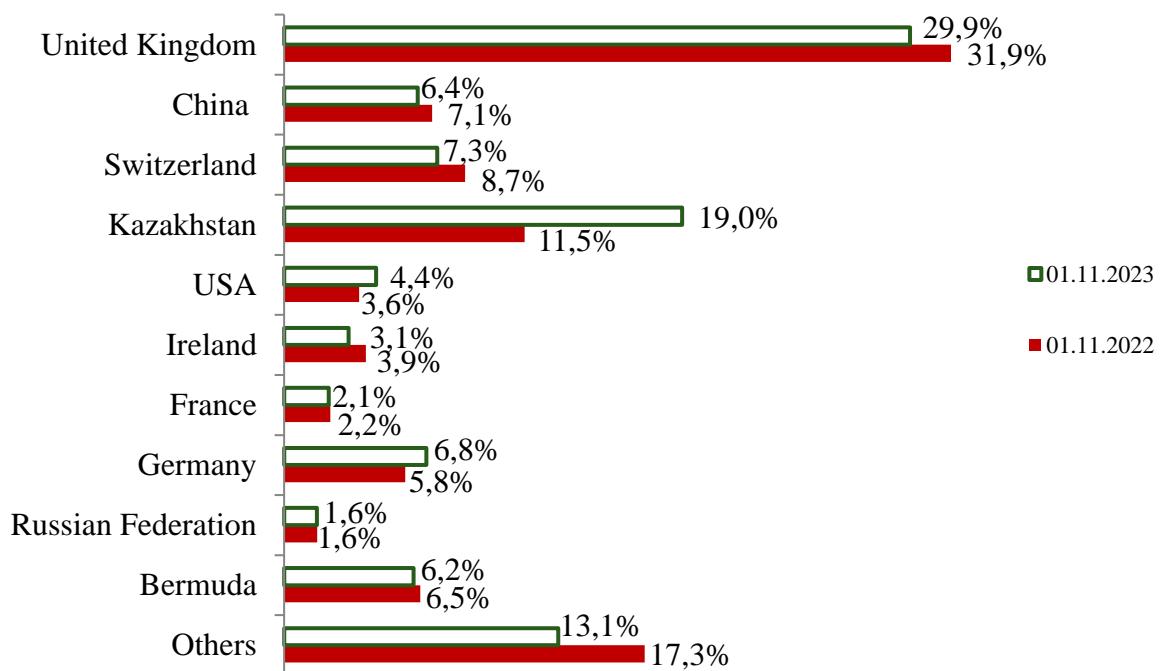
**Table 6-1.** Structure of insurance premiums passed for reinsurance and recovery from reinsurer in “life insurance” sector

| Reinsurance structure  | 01.11.2022   |              | 01.11.2023   |              | Change s, %  |
|--|--------------|--------------|--------------|--------------|--------------|
|  | million KZT  | % of total   | million KZT  | % of total   |              |
| <b>Total premiums passed for reinsurance, including</b>                      | <b>9 509</b> | <b>100,0</b> | <b>3 441</b> | <b>100,0</b> | <b>-63,8</b> |
| to non-residents   | 5 498        | 57,8         | 641          | 18,6         | -88,3        |
| to residents   | 4 011        | 42,2         | 2 800        | 81,4         | -30,2        |
| <b>Recovery on risks received under agreements of reinsurance, including</b> | <b>666</b>   | <b>100,0</b> | <b>630</b>   | <b>100,0</b> | <b>-5,4</b>  |
| from non-residents   | 193          | 28,9         | 323          | 51,2         | 67,6         |
| from residents   | 473          | 71,1         | 307          | 48,8         | -35,1        |
| <b>Total received premiums for reinsurance from non-residents</b>            | <b>4</b>     |              | <b>27</b>    |              | <b>535,7</b> |

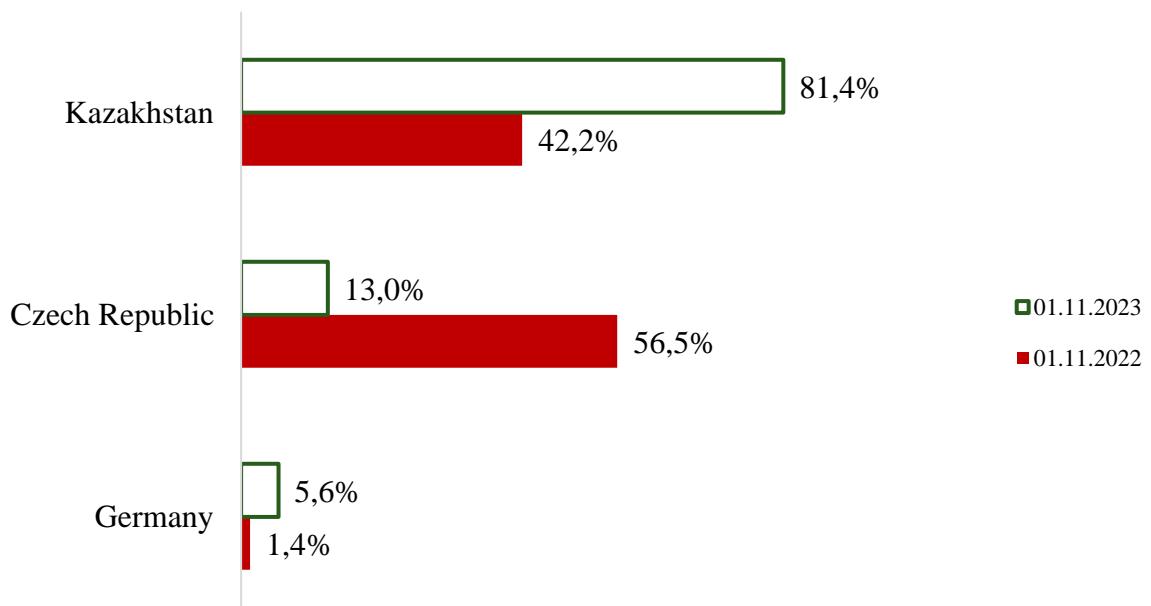
**Table 6-2.** Structure of insurance premiums passed for reinsurance and recovery from reinsurer in “non-life insurance” sector

| Reinsurance structure  | 01.11.2022    |              | 01.11.2023     |              | Change s, % |
|--|---------------|--------------|----------------|--------------|-------------|
|  | million KZT   | % of total   | million KZT    | % of total   |             |
| <b>Total premiums passed for reinsurance, including</b>                      | <b>95 181</b> | <b>100,0</b> | <b>116 103</b> | <b>100,0</b> | <b>22,0</b> |
| to non-residents   | 80 854        | 84,9         | 88 728         | 76,4         | 9,7         |
| to residents   | 14 327        | 15,1         | 27 375         | 23,6         | 91,1        |
| <b>Recovery on risks received under agreements of reinsurance, including</b> | <b>9 809</b>  | <b>100,0</b> | <b>15 637</b>  | <b>100,0</b> | <b>59,4</b> |
| from non-residents   | 9 441         | 96,3         | 14 648         | 93,7         | 55,1        |
| from residents   | 367           | 3,7          | 988            | 6,3          | 169,1       |
| <b>Total received premiums for reinsurance from non-residents</b>            | <b>61 518</b> |              | <b>76 388</b>  |              | <b>24,2</b> |

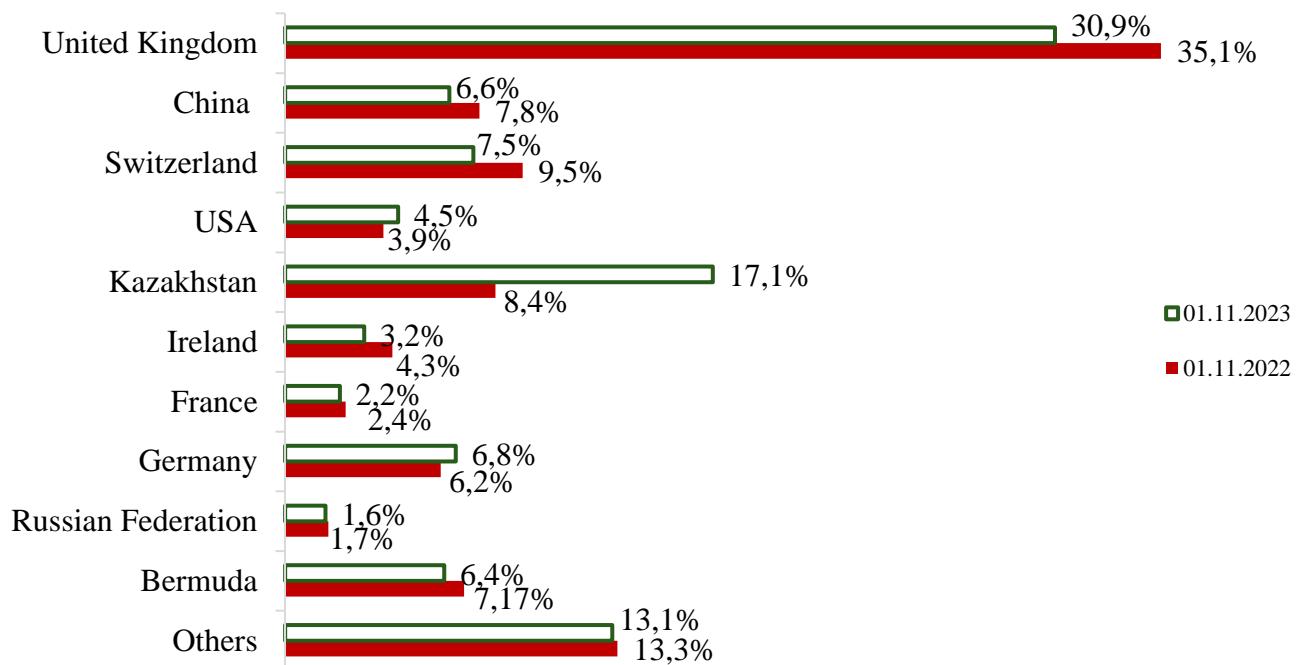
**Figure 6.** Share of insurance premiums passed for reinsurance by countries, %



**Figure 6-1.** Share of insurance premiums passed for reinsurance by countries in “life insurance”, %



**Figure 6-2.** Share of insurance premiums passed for reinsurance by countries in “non-life insurance”, %



## VII. INSURANCE PAYMENTS

**Table 7.** Structure of insurance payments

| Insurance payments*                                 | 01.11.2022     |               | 01.11.2023     |               | Changes<br>, % |
|---|----------------|---------------|----------------|---------------|----------------|
|   | million<br>KZT | % of<br>total | million<br>KZT | % of<br>total |                |
| <b>Total, including:</b>                            | <b>149 421</b> | <b>100,0</b>  | <b>214 848</b> | <b>100,0</b>  | <b>43,8</b>    |
| <b>Compulsory insurance, including:</b>             | <b>46 561</b>  | <b>31,2</b>   | <b>63 962</b>  | <b>29,8</b>   | <b>37,4</b>    |
| Compulsory motor third-party liability              | 40 272         | 27,0          | 50 090         | 23,3          | 24,4           |
| Compulsory employers’ liability                     | 4 711          | 3,2           | 11 914         | 5,5           | 152,9          |
| Other compulsory                                    | 1 578          | 1,1           | 1 958          | 0,9           | 24,1           |
| <b>Voluntary personal insurance, including:</b>     | <b>46 599</b>  | <b>31,2</b>   | <b>64 840</b>  | <b>30,2</b>   | <b>39,1</b>    |
| Sickness insurance                                  | 18 293         | 12,2          | 23 876         | 11,1          | 30,5           |
| Annuity insurance                                   | 17 905         | 12,0          | 14 597         | 6,8           | -18,5          |
| Life insurance                                      | 7 866          | 5,3           | 22 044         | 10,3          | 180,3          |
| Accidents insurance                                 | 2 535          | 1,7           | 4 323          | 2,0           | 70,5           |
| <b>Voluntary property insurance,<br/>including:</b> | <b>56 261</b>  | <b>37,7</b>   | <b>86 046</b>  | <b>40,0</b>   | <b>52,9</b>    |
| Motor car insurance                                 | 12 371         | 8,3           | 17 623         | 8,2           | 42,5           |
| Insurance against other financial losses            | 3 522          | 2,4           | 3 329          | 1,5           | -5,5           |
| Property insurance                                  | 26 609         | 17,8          | 51 687         | 24,1          | 94,2           |
| Third-party liability                               | 2 540          | 1,7           | 7 461          | 3,5           | 193,8          |
| Other   | 11 220         | 7,5           | 5 946          | 2,8           | -47,0          |

**Table 7-1.** Structure of insurance payments in “life insurance” sector

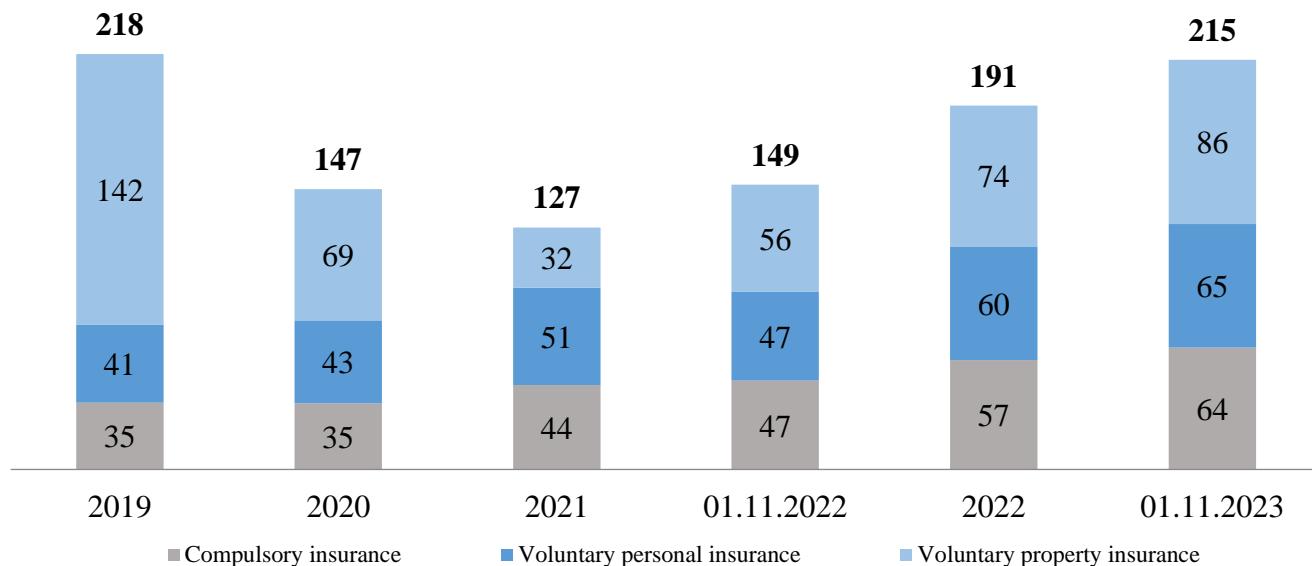
| Insurance payments*                             | 01.11.2022     |               | 01.11.2023     |               | Changes<br>, % |
|---|----------------|---------------|----------------|---------------|----------------|
|   | million<br>KZT | % of<br>total | million<br>KZT | % of<br>total |                |
| <b>Total, including:</b>                        | <b>32 611</b>  | <b>21,8</b>   | <b>53 458</b>  | <b>24,9</b>   | <b>63,9</b>    |
| <b>Compulsory insurance, including:</b>         | <b>4 528</b>   | <b>3,0</b>    | <b>12 157</b>  | <b>5,7</b>    | <b>168,5</b>   |
| Compulsory employers’ liability                 | 4 528          | 3,0           | 11 914         | 5,5           | 163,1          |
| <b>Voluntary personal insurance, including:</b> | <b>28 083</b>  | <b>18,8</b>   | <b>41 301</b>  | <b>19,2</b>   | <b>47,1</b>    |
| Sickness insurance                              | 105            | 0,1           | 696            | 0,3           | 564,8          |
| Annuity insurance                               | 17 905         | 12,0          | 14 597         | 6,8           | -18,5          |
| Life insurance                                  | 7 866          | 5,3           | 22 044         | 10,3          | 180,3          |
| Accidents insurance                             | 2 208          | 1,5           | 3 964          | 1,8           | 79,5           |

**Table 7-2.** Structure of insurance payments in “non-life insurance” sector

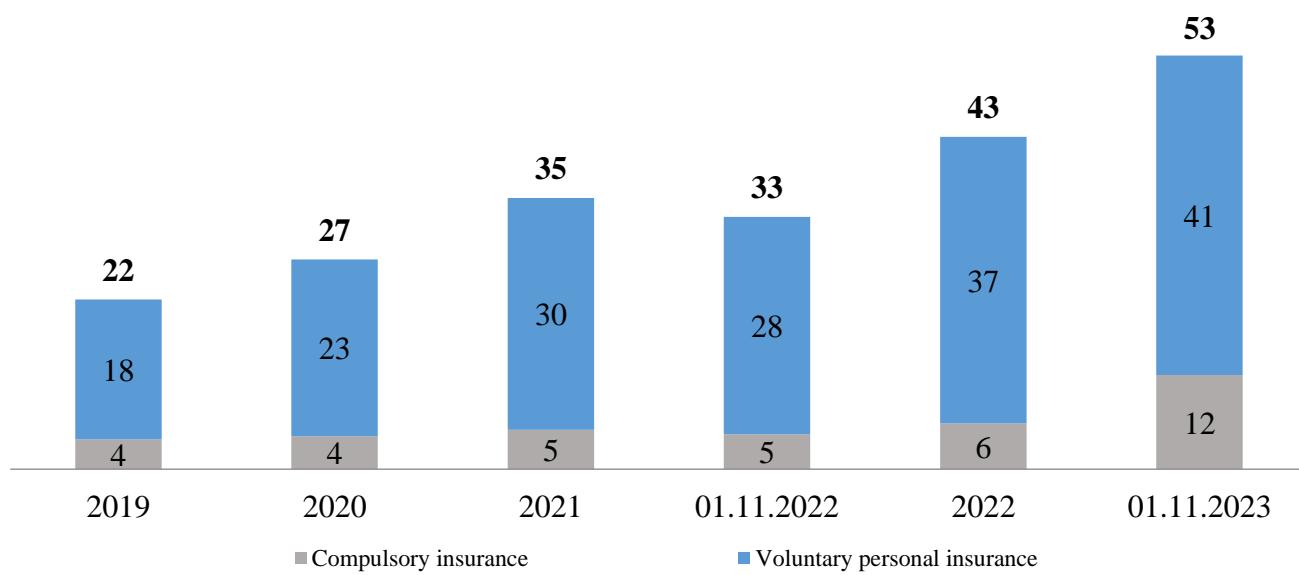
| Insurance payments*                                 | 01.11.2022     |               | 01.11.2023     |               | Changes<br>, % |
|---|----------------|---------------|----------------|---------------|----------------|
|   | million<br>KZT | % of<br>total | million<br>KZT | % of<br>total |                |
| <b>Total, including:</b>                            | <b>116 809</b> | <b>78,2</b>   | <b>161 390</b> | <b>75,1</b>   | <b>38,2</b>    |
| <b>Compulsory insurance, including:</b>             | <b>42 033</b>  | <b>28,1</b>   | <b>51 805</b>  | <b>24,1</b>   | <b>23,2</b>    |
| Compulsory motor third-party liability              | 40 272         | 27,0          | 50 090         | 23,3          | 24,4           |
| Compulsory employers’ liability                     | 183            | 0,1           | -              | -             | -100,0         |
| Other compulsory                                    | 1 578          | 1,1           | 1 715          | 0,8           | 8,7            |
| <b>Voluntary personal insurance, including:</b>     | <b>18 515</b>  | <b>12,4</b>   | <b>23 539</b>  | <b>11,0</b>   | <b>27,1</b>    |
| Sickness insurance                                  | 18 188         | 12,2          | 23 180         | 10,8          | 27,4           |
| Accidents insurance                                 | 327            | 0,2           | 359            | 0,2           | 9,8            |
| <b>Voluntary property insurance,<br/>including:</b> | <b>56 261</b>  | <b>37,7</b>   | <b>86 046</b>  | <b>40,0</b>   | <b>52,9</b>    |
| Motor car insurance                                 | 12 371         | 8,3           | 17 623         | 8,2           | 42,5           |
| Insurance against other financial losses            | 3 522          | 2,36          | 3 329          | 1,55          | -5,5           |
| Property insurance                                  | 26 609         | 17,8          | 51 687         | 24,1          | 94,2           |
| Third-party liability                               | 2 540          | 1,7           | 7 461          | 3,5           | 193,8          |
| Other   | 11 220         | 7,5           | 5 946          | 2,8           | -47,0          |

\* The sum is shown excluding the insurance payments performed under reinsurance agreements from residents

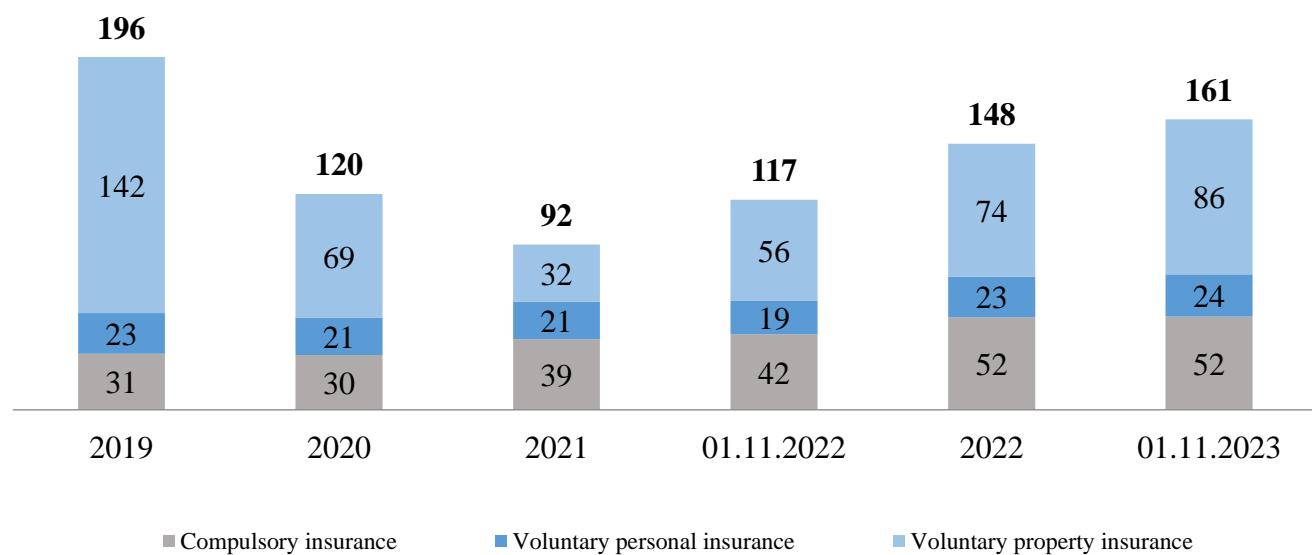
**Figure 7. Dynamics of insurance payments (Bln Tenge)**



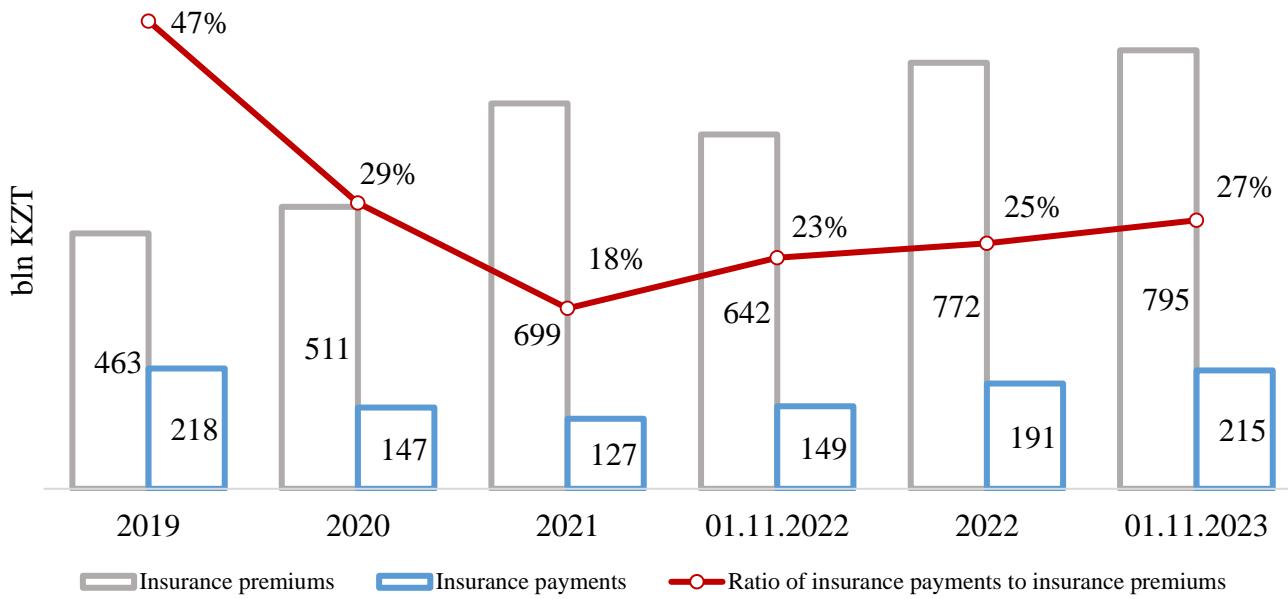
**Figure 7-1. Dynamics of insurance payments in “life insurance” sector (Bln Tenge)**



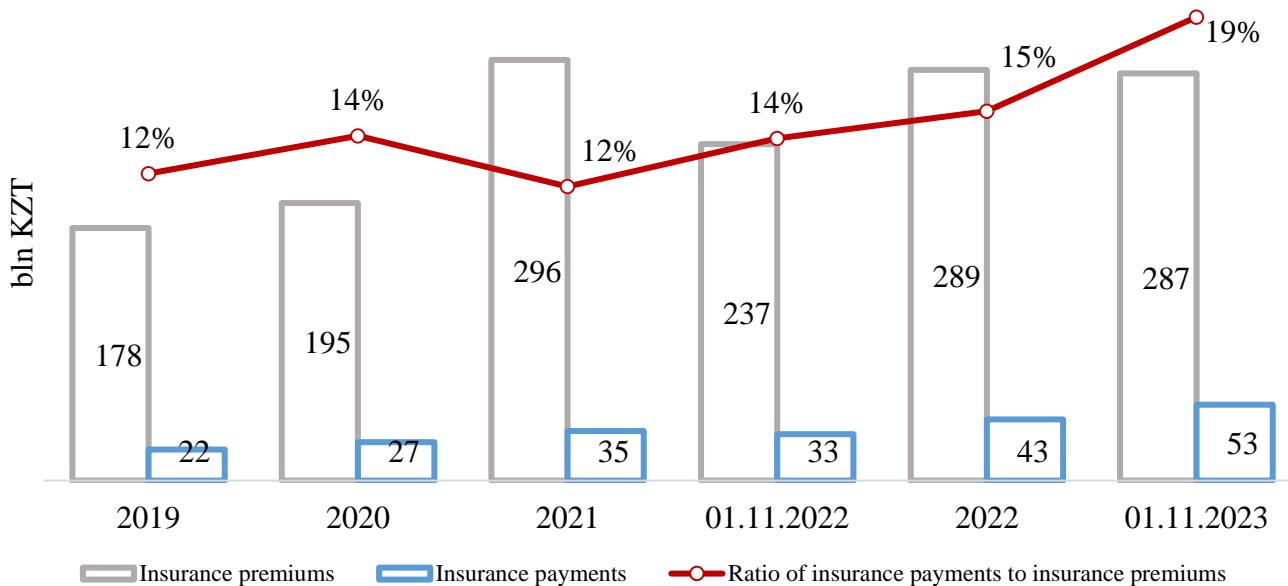
**Figure 7-2. Dynamics of insurance payments in “non-life insurance” sector (Bln Tenge)**



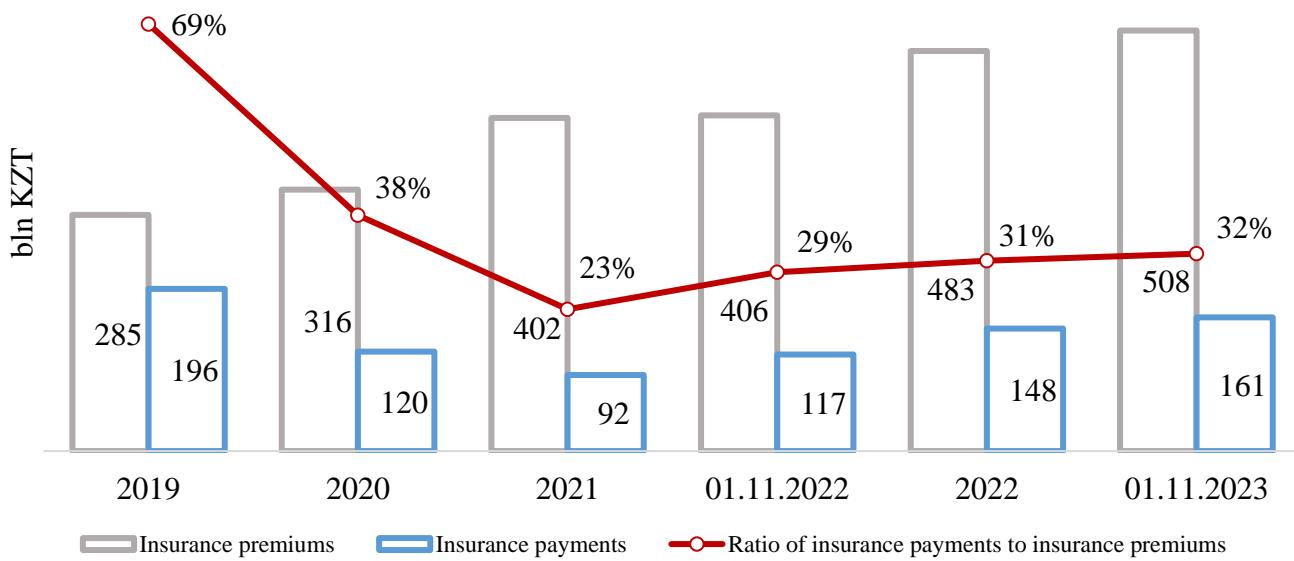
**Figure 8.** Ratio of insurance payments to insurance premiums\*



**Figure 8-1.** Ratio of insurance payments to insurance premiums in “life insurance” sector\*



**Figure 8-2. Ratio of insurance payments to insurance premiums in “non-life insurance” sector**



\* - Insurance premiums are shown excluding insurance premiums received under reinsurance agreements from residents and excluding expenses related to terminated agreements

- Insurance payments are shown excluding the insurance payments performed under the reinsurance agreements from residents

## VIII. EFFICIENCY OF THE INSURANCE SECTOR OF THE REPUBLIC OF KAZAKHSTAN

**Table 8. Profitability of the insurance sector**

| Income/Losses                                       | 01.11.2022     |              | 01.11.2023     |              | Changes, %   |
|---|----------------|--------------|----------------|--------------|--------------|
|   | million KZT    | % of total   | million KZT    | % of total   |              |
| <b>Income from insurance activities</b>             | <b>577 197</b> | <b>79,2</b>  | <b>761 888</b> | <b>81,5</b>  | <b>32,0</b>  |
| “Life insurance” sector                             | 279 196        | 38,3         | 379 839        | 40,6         | 36,0         |
| “Non-life insurance” sector                         | 298 001        | 40,9         | 382 049        | 40,9         | 28,2         |
| <b>Income from investment activities</b>            | <b>146 073</b> | <b>20,0</b>  | <b>170 360</b> | <b>18,2</b>  | <b>16,6</b>  |
| “Life insurance” sector                             | 64 774         | 8,9          | 84 019         | 9,0          | 29,7         |
| “Non-life insurance” sector                         | 81 299         | 11,2         | 86 341         | 9,2          | 6,2          |
| <b>Income from other activities</b>                 | <b>5 752</b>   | <b>0,8</b>   | <b>2 428</b>   | <b>0,3</b>   | <b>-57,8</b> |
| “Life insurance” sector                             | 4 219          | 0,6          | 663            | 0,1          | -84,3        |
| “Non-life insurance” sector                         | 1 533          | 0,2          | 1 765          | 0,2          | 15,1         |
| <b>Total income</b>                                 | <b>729 022</b> | <b>100,0</b> | <b>934 675</b> | <b>100,0</b> | <b>28,2</b>  |
| “Life insurance” sector                             | 348 189        | 47,8         | 464 521        | 49,7         | 33,4         |
| “Non-life insurance” sector                         | 380 833        | 52,2         | 470 154        | 50,3         | 23,5         |
| <b>Net expenses related with insurance payments</b> | <b>133 105</b> | <b>22,1</b>  | <b>196 093</b> | <b>26,9</b>  | <b>47,3</b>  |

|   |                |              |                |              |              |
|---|----------------|--------------|----------------|--------------|--------------|
| “Life insurance” sector   | 32 076         | 5,3          | 53 041         | 7,3          | 65,4         |
| “Non-life insurance” sector   | 101 030        | 16,8         | 143 053        | 19,7         | 41,6         |
| <b>Change in net insurance reserves</b>   | <b>139 253</b> | <b>23,2</b>  | <b>89 882</b>  | <b>12,3</b>  | <b>-35,5</b> |
| “Life insurance” sector   | 103 022        | 17,1         | 60 297         | 8,3          | -41,5        |
| “Non-life insurance” sector   | 36 231         | 6,0          | 29 585         | 4,1          | -18,3        |
| <b>Expenses related with payment of commission fees on insurance activities</b> | <b>106 922</b> | <b>17,8</b>  | <b>162 309</b> | <b>22,3</b>  | <b>51,8</b>  |
| “Life insurance” sector   | 50 868         | 8,5          | 87 831         | 12,1         | 72,7         |
| “Non-life insurance” sector   | 56 054         | 9,3          | 74 478         | 10,2         | 32,9         |
| <b>Expenses related with termination of an insurance (reinsurance) contract</b> | <b>83 007</b>  | <b>13,8</b>  | <b>130 525</b> | <b>17,9</b>  | <b>57,2</b>  |
| “Life insurance” sector   | 61 670         | 10,3         | 102 613        | 14,1         | 66,4         |
| “Non-life insurance” sector   | 21 336         | 3,6          | 27 911         | 3,8          | 30,8         |
| <b>General and administrative expenses</b>                                      | <b>109 541</b> | <b>18,2</b>  | <b>129 311</b> | <b>17,8</b>  | <b>18,0</b>  |
| “Life insurance” sector   | 39 690         | 6,6          | 53 066         | 7,3          | 33,7         |
| “Non-life insurance” sector   | 69 851         | 11,6         | 76 245         | 10,5         | 9,2          |
| <b>Other expenses</b>   | <b>29 105</b>  | <b>4,8</b>   | <b>4 453</b>   | <b>0,6</b>   | <b>-84,7</b> |
| “Life insurance” sector   | 11 414         | 1,9          | 2 075          | 0,3          | -81,8        |
| “Non-life insurance” sector   | 17 691         | 2,9          | 2 378          | 0,3          | -86,6        |
| <b>Total expenses</b>   | <b>600 933</b> | <b>100,0</b> | <b>727 900</b> | <b>100,0</b> | <b>21,1</b>  |
| “Life insurance” sector   | 298 740        | 49,7         | 361 513        | 49,7         | 21,0         |
| “Non-life insurance” sector   | 302 193        | 50,3         | 366 386        | 50,3         | 21,2         |
| <b>Net income/loss before corporate income tax</b>                              | <b>128 089</b> |              | <b>206 776</b> |              | <b>61,4</b>  |
| “Life insurance” sector   | 49 449         |              | 103 008        |              | 108,3        |
| “Non-life insurance” sector   | 78 640         |              | 103 768        |              | 32,0         |
| <b>Corporate income tax</b>   | <b>10 767</b>  |              | <b>10 486</b>  |              | <b>-2,6</b>  |
| “Life insurance” sector   | 2 749          |              | 3 568          |              | 29,8         |
| “Non-life insurance” sector   | 8 018          |              | 6 918          |              | -13,7        |
| <b>Total net income/loss after taxes</b>  | <b>117 322</b> |              | <b>196 289</b> |              | <b>67,3</b>  |
| “Life insurance” sector   | 46 700         |              | 99 440         |              | 112,9        |
| “Non-life insurance” sector   | 70 622         |              | 96 850         |              | 37,1         |

**Table 9.** Loss ratio for policies

| Class name                    | 01.01.2020                        |                                   | 01.01.2021                        |                                   | 01.01.2022                        |                                   | 01.01.2023                        |                                   |
|-------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
|                               | includin g reinsurance's share, % | excludin g reinsurance's share, % | includin g reinsurance's share, % | excludin g reinsurance's share, % | includin g reinsurance's share, % | excludin g reinsurance's share, % | includin g reinsurance's share, % | excludin g reinsurance's share, % |
| Compuls ory insurance         | 36                                | 39                                | 43                                | 43                                | 41                                | 41                                | 46                                | 50                                |
| Voluntar y personal insurance | 31                                | 32                                | 24                                | 25                                | 31                                | 32                                | 27                                | 28                                |
| Voluntar y property insurance | 57                                | 36                                | 27                                | 38                                | 28                                | 43                                | 32                                | 45                                |
| <b>Total</b>                  | <b>44</b>                         | <b>36</b>                         | <b>31</b>                         | <b>36</b>                         | <b>32</b>                         | <b>39</b>                         | <b>34</b>                         | <b>41</b>                         |

## IX. MACROECONOMIC INDICATORS AND CONCENTRATION OF THE INSURANCE SECTOR

**Table 10.** Macroeconomic indicators of the insurance sector

| Key indicators of the insurance sector | 01.11.2022 | 01.01.2023 | 01.11.2023 <sup>4</sup> |
|--|------------|------------|-------------------------|
| GDP in billion KZT                     | 91 720,5   | 101 523,0  | 110 975,9               |
| Assets to GDP ratio, %                 | 2,22%      | 2,04%      | 2,20%                   |
| “Life insurance” sector                | 0,98%      | 0,91%      | 0,99%                   |

<sup>4</sup> Data as of 01.11.2023:

- According to preliminary data of the Bureau of National statistics of the Agency for strategic planning and reforms of the Republic of Kazakhstan, GDP is indicated as of 01.07.2023 (for the last 12 month).

- Insurance premiums are indicated for the last 12 months.

- According to preliminary data of the Bureau of National Statistics, of the Agency for strategic planning and reforms of the Republic of Kazakhstan, the population of Kazakhstan is 19 968,0 thousand people as of 1 October 2023.

|   |               |               |               |
|---|---------------|---------------|---------------|
| “Non-life insurance” sector               | 1,24%         | 1,13%         | 1,21%         |
| <b>Equity capital to GDP ratio, %</b>     | <b>0,84%</b>  | <b>0,76%</b>  | <b>0,82%</b>  |
| “Life insurance” sector                   | 0,18%         | 0,17%         | 0,23%         |
| “Non-life insurance” sector               | 0,67%         | 0,59%         | 0,59%         |
| <b>Insurance premiums to GDP ratio, %</b> | <b>0,84%</b>  | <b>0,76%</b>  | <b>0,83%</b>  |
| “Life insurance” sector                   | 0,32%         | 0,28%         | 0,31%         |
| “Non-life insurance” sector               | 0,52%         | 0,48%         | 0,53%         |
| <b>Insurance premium per capita, KZT</b>  | <b>39 196</b> | <b>39 109</b> | <b>46 289</b> |
| “Life insurance” sector                   | 14 960        | 14 647        | 16 978        |
| “Non-life insurance” sector               | 24 236        | 24 462        | 29 312        |

**Table 11.** Concentration of the insurance sector, %

| <b>The indicators of the ten largest insurance companies<sup>5</sup>, %</b> | <b>01.11.2022</b> | <b>01.01.2023</b> | <b>01.11.2023</b> |
|---|-------------------|-------------------|-------------------|
| Share of the assets   | 80,5              | 80,6              | 81,1              |
| Share of the equity capital   | 80,9              | 81,7              | 81,3              |
| Share of the insurance premiums   | 66,0              | 65,8              | 69,9              |
| Share of the insurance payments   | 64,8              | 68,5              | 71,3              |

<sup>5</sup> The shares of the indicators of the ten largest insurance companies are based on data of the assets of the ten largest insurance organizations.