



## Construction of a modern class A warehouse in the Almaty industrial zone

### Commercial products

The planned capacity is 36,000 pallet storage spaces with an average capacity of 15,000 m3 of goods per day.

### Investment attractiveness of the project:

Investment – US\$ 9,685 thousand  
 Project NPV – US\$ 7,380 thousand  
 IRR – 28.2%  
 Payback period – 5.5 years

### Project description

This investment project envisages the construction of a modern class A warehouse in the Almaty industrial zone, providing a full range of commercial storage and transportation services.

Almaty Mayor's Office provided the initiator with a government land grant - a land plot of 5 hectares for a period of 49 years. The site is located on the first line from the highway.

### Company

The project initiator is ETT Delivery LLP, representing the interests of Aramex International Franchise. Aramex is specialized in providing logistics services and has presence in more than 70 countries. The company owns about 600,000 sq. m of warehouse space and serves the largest transnational companies in the world. In Kazakhstan, the company has 40 employees, the branch and agency network are located in 16 cities.

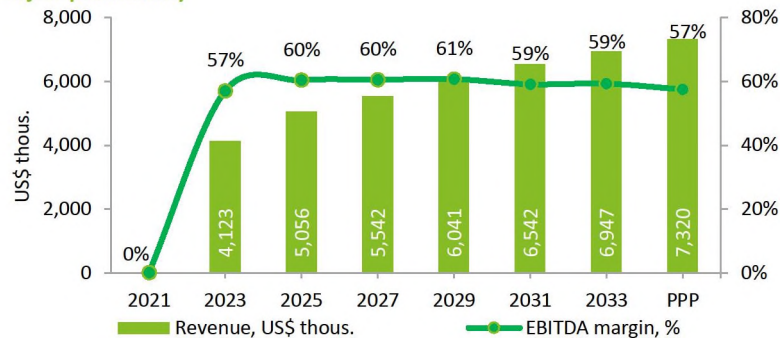
### Market

- The warehouse segment of the market was estimated at US\$ 215.73 billion in 2019. It is projected to reach US\$ 302.91 billion by 2027 with CAGR of 5.3%.
- In 2020, the cost of commissioned facilities in Kazakhstan was the lowest amount for the period in question (2017-2020) – KZT 9,769,959 thousand. The main factor behind the low indicator in 2020 was the spread of the COVID-19 pandemic, which led to the postponement of a number of projects to 2021.

### What is the attractiveness of the project?

- **Quality of services provided.** Warehouses meet modern logistics requirements, providing proper conditions for storing any type of goods.
- **Convenient location.** The location of the warehouse is as convenient as possible for the entry and exit of heavy vehicles
- **Availability of guaranteed contracts.** At the moment the company has a guaranteed contract for 15,000 sq. m. mezzanine storage for clients from the fashion industry and equipment manufacturers.
- **Experienced professionals.** According to the terms of the franchise agreement with Aramex, the licensor company provides its own specialists to train staff.

### Project profitability



### Location

