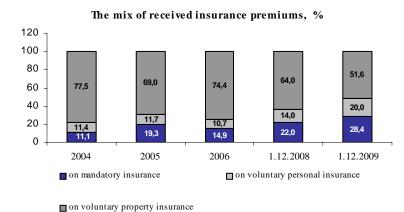
## Update on insurance market as of December 1, 2009

## **Insurance premiums**

Total insurance premiums taken year-to-date by insurance/reinsurance organizations under direct insurance agreements equaled KZT99942,3<sup>1</sup> mln., which is 19,8% less than total premiums over the same period last year.

## Insurance premium inflow

					KZT mln.
Insurance premium inflow	as of 01.12.2008		as of 01.12.2008 as of 01.12.2009		Change vs. 01.12.2008
	amount	weight, %	amount	weight, %	percentage, %
Total, including on:	124 599,4	100,0	99 942,3	100,0	-19,8
Mandatory insurance	27 443,1	22,0	28 355,6	28,4	3,3
Voluntary personal insurance	17 423,6	14,0	19 960,2	20,0	14,6
Voluntary property insurance	79 732,7	64,0	51 626,5	51,6	-35,3



The table above shows that total insurance premiums on mandatory insurance have increased vs. the last year's corresponding indicator by 3,3%. On voluntary personal insurance increase was 14,6%, on voluntary property insurance reduction was 35,3%.

The breakdown, by insurance classes, of insurance premiums received by December 1, 2009 looks as follows: **mandatory insurance:** 53.5%

(KZT15165,0mln.) of received insurance premiums fell on mandatory motor third party insurance, 33,8% (KZT9586,6 mln.) on an employer' civil liability insurance against causing life and health damage to a worker while at office/work; 5,8% (KZT1647,3 mln.) on insurance of civil liability of owners of facilities whose operations is fraught with risk of causing damage to third parties; and others: 6,9%.

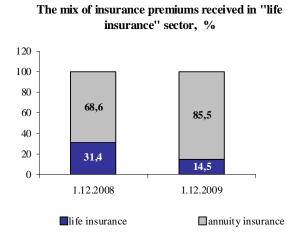
**voluntary personal insurance:** 20,1% (KZT4012,4 mln.) of received insurance premiums fell on casualty insurance, 38,7% (KZT7714,9 mln.) on health insurance, 6,0% (KZT1192,7 mln.) on life insurance, 35,3% (KZT7042,4 mln.) on annuity insurance.

**voluntary property insurance:** 8,0% (KZT4143,2 mln.) fell on insurance on other financial losses, 48,7% (KZT25124,1 mln.) on property insurance (except for automobile, air, railway, waterborne transport and cargo insurance), 20,6% (KZT10634,7 mln.) on insurance of civil liability (except for civil liability of owners of automobile, air and waterborne transport), and others -22,7%.

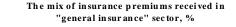
Total insurance premiums collected by insurance sectors (life, non-life) were as follows:

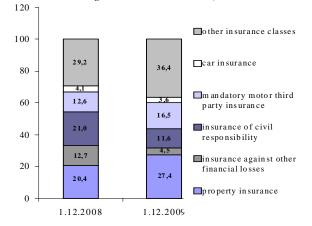
					KZI min.	
Insurance premiums received,	as of 01.12.2008		as of 01	.12.2009	Change over the year	
by insurance sectors	amount	percentage, %	amount	percentage, %	in %	
Total by insurance sectors	124 599,4	100,0	99 942,3	100,0	-19,8	
Life insurance	5 078,3	4,1	8 233,0	8,2	62,1	
General insurance	119 521,1	95,9	91 709,3	91,8	-23,3	

<sup>&</sup>lt;sup>1</sup> the amount is indicated here less insurance premiums under taken reinsurance contracts



"Life insurance" sector. As of December 1, 2009, total insurance premiums collected in "life insurance" sector equaled KZT8233,0 mln., which is a 62,1% increase vs. the same date of the last year. Percentage of insurance premiums collected in "life insurance" sector related to total premiums, as of reporting date, totaled 8,2% vs. 4,1% as of December 1, 2008.





"General insurance" sector. Total insurance premiums collected during January-November 2009 in "general insurance" sector totaled KZT91709,3 mln., which is a 23,3% decrease vs. the same period of 2008.

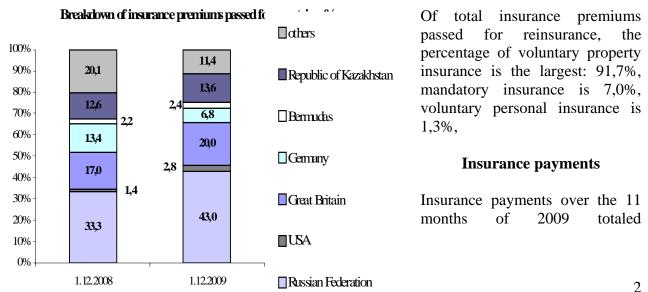
#### Reinsurance

Total insurance premiums passed for reinsurance equaled KZT48996,0 mln., i.e. 49,0% of total insurance premiums. Herewith, 42,3% of total insurance premiums

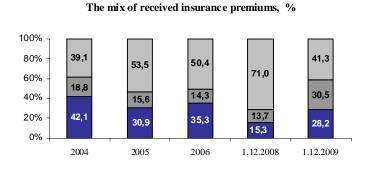
were passed to non-residents for reinsurance.

Total insurance premiums received by insurance/reinsurance organizations under reinsurance agreements equals KZT18008,8 mln. Herewith, total insurance premiums accepted from nonresidents for reinsurance equals KZT 10787,9 mln.

				KZT mln.	
	as of 0	1.12.2008	as of 01.12.2009		
Insurance premiums passed for reinsurance	amount	percentage of total	amount	percentage of total	
		premiums, %		premiums, %	
Total passed to reinsurance, incl.	57 424,2	46,1	48 996,0	49,0	
to non-residents	50 187,3	40,3	42 329,5	42,3	
residents	7 236,9	5,8	6 666,5	6,7	
Total received for reinsurance from non-residents	9 409,1	7,6	10 787,9	10,8	



KZT25285,2<sup>2</sup> mln., which is 52,9% decrease vs. the same period last year. Herewith, the percentage of insurance payments made using the reinsurance compensation from reinsurance organizations totaled 36,9% (KZT9339,9 mln.).



on mandatory insurance
on voluntary personal insurance

KZT bln.

	as of 01.12.2008		as of 01.12.2009		
Insurance payments	amount	percentage, %	amount	percentage, %	Change over the year, in %
Total, including on:	53 636,6	100,0	25 285,2	100,0	-52,9
Mandatory insurance	8 209,6	15,3	7 128,9	28,2	-13,2
Voluntary personal insurance	7 363,0	13,7	7 704,5	30,5	4,6
Voluntary property insurance	38 064,0	71,0	10 451,8	41,3	-72,5

When analyzing the effectuated insurance payments by insurance classes, as of December 1, 2009, the following can be noted:

**mandatory insurance:** 42,3% (KZT3014,3 mln.) of total payments fell on mandatory motor third party insurance, 47,1% (KZT3359,4 mln.) on an employer' civil liability insurance against causing life and health damage to a worker while at office/work, 9,8% (KZT700,8 mln.) on plant-growing insurance, and 0,8% fell on other classes of insurance;

**voluntary personal insurance:** 70,1% (KZT5401,7 mln.): on health insurance, 7,4% (KZT573,9 mln.) were payments on casualty insurance, 20,1% (KZT1545,5 mln.) on annuity insurance, 2,4% (KZT183,5 mln. on life insurance;

**voluntary property insurance:** 9,8% (KZT1019,9 mln.) on insurance against other financial losses; 13,1% (KZT1371,4 mln.) on car insurance; 68,0% (KZT7104,5 mln.) on property insurance (except for automobile, air, railway, waterborne transport and cargo insurance); 9,1% account for other classes of insurance.

Of total insurance payments made in 11 months 2009, payments on property insurance (except for automobile, air, railway, waterborne transport and cargo insurance) are greatest: 28,1% of total payments.

## General information on insurance market

As of 1 December 2009, 42 insurance organizations (including 7 organizations on life insurance), 13 insurance brokers and 63 actuaries were engaged in licensed activity in insurance market of the Republic of Kazakhstan.

<sup>&</sup>lt;sup>2</sup> the amount is indicated here less insurance premiums under taken reinsurance contracts

Institutional structure of insurance sector	as of 01.12.2008	as of 01.12.2009
Number of insurance organizations, including	44	42
on life insurance	8	7
Number of insurance brokers	12	13
Number of actuaries	55	63

As of reporting date, 32 insurance/reinsurance organizations were the participant of Insurance Payments Guaranteeing Fund, JSC.

## Capital. As of 1 December 2009, insurance organizations own capital totaled KZT182171,6 mln.

				KZT.mln.
I	Financial indicators	as of 01.12.2008	as of 01.12.2009	Change over the year in %
Total assets		269 074,4	298 330,6	10,9
Liabilities		106 225,3	116 159,0	9,4
	including insurance reserves	88 237,3	99 718,3	13,0
	other liabilities	17 988,0	16 440,7	-8,6
Equity (on ba	lance sheet)	162 849,1	182 171,6	11,9

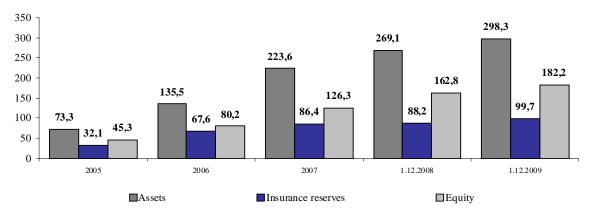
**Assets.** Total assets of insurance organizations as of 1 December 2009, equaled KZT298330,6 mln., which is a 10,9% increase vs. the same indicator on December 1, 2008, including:

		1		U	KZT mln.
	as 01.1	as 01.12.2008		12.2009.	
Assets	amount	weight, %	amount	weight, %	Change over the year, in %
Cash	6 770,8	2,5	12 893,7	4,3	90,4
Deposits placed	84 082,9	31,2	73 279,5	24,6	-12,8
Securities	84 476,1	31,4	124 996,4	41,9	48,0
Reverse Repo transactions	25 453,1	9,5	9 260,1	3,1	-63,6
Insurance premiums to be received from insurants and intermediaries	19 389,8	7,2	16 848,9	5,6	-13,1
Fixed assets	4 681,5	1,7	4 409,0	1,5	-5,8
Reinsurance assets	32 735,9	12,2	40 590,4	13,6	24,0
Other receivable	7 355,0	2,7	11 441,3	3,8	55,6
Other assets	4 129,3	1,6	4 611,3	1,6	11,7
Total assets	269 074,4	100,0	298 330,6	100,0	10,9

**Liabilities.** As of 1 December 2009, insurance/reinsurance organizations' liabilities totaled KZT116159,0 mln., 9,4% increase vs. the same date the last year.

As of reporting date, total insurance reserves established by insurance/reinsurance organizations in order to fulfill the undertaken obligations under current insurance and reinsurance agreements, equaled KZT99718,3 mln., which is 13,0% over than established reserves as of 1 December 2008.

# Change in assets, equity and insurance reserves, KZT bln.



## **Concentration of insurance market**

Over the reviewed period, the concentration of insurance market in terms of insurance premiums is decreasing, while insurance payments kept increasing. Five top insurance companies account for 45,2% of total insurance premiums and 53,6% of insurance payments. The share of five largest insurance companies in total assets of insurance market constituted 52,5%.

Percentage of total indicators of insurance market, %	01.12.08	01.12.09
Insurance premiums of five top insurance companies	49,	8 45,2
Insurance premiums of ten top insurance companies	65,	7 65,6
Insurance payments of five top insurance companies	16,	7 53,6
Insurance payments of ten top insurance companies	78,	2 73,3
Assets of five top insurance companies	54,	5 52,5
Own capital of five insurance companies	59,	2 59,7
Key indicators of insuran	ice sector	
	1.12.2008	1.12.2009
Gross domestic product, in KZT bln	16 052,9	15 986,5 <sup>3</sup>
nsurance premiums to gross domestic product ratio, %	0,78	0,624
Own capital to gross domestic product ratio, %	1,01	1,14
Own capital to gross domestic product ratio, % Fotal assets to gross domestic product ratio, %	1,01 1,68	1,14 1,87

This information is prepared by the Agency of the Republic of Kazakhstan on regulation and supervision of financial market and financial organizations.

<sup>&</sup>lt;sup>3</sup> – according to data presented on the website of RK Ministry of Economy and Budget Planning (in compliance with RK social and economic development and budget parameters forecast for 2009-2013, as amended)

<sup>&</sup>lt;sup>4</sup> – insurance premiums received in January-November 2009

<sup>&</sup>lt;sup>5</sup> – according to RK Statistics Agency's data available at 1 March, 2009, the RoK population is 15 797 297